OPAMS

ERP for wooden furniture exporters

THIS SIDE UP

FRAGILE: PROFIT INSIDE

Stop chasing your factory. Run it.

One system for the whole export house, from the fair stand to the shipping container, across every processing unit. Wood, iron, marble and upholstery: every order, piece and rupee, where you can see it.

Fairs and presentations	**Wood and EUDR traceability**	**Production and people**
Quality and rework	**Material and wastage**	**Costing and leakage**

For export houses with **₹20 crore+ turnover**, including **JC Antiques**

Phone, iPad and desktop

Can you answer these in five minutes?

If each one takes phone calls, registers and a week of spreadsheets, the answer is already costing you money. In OPAMS each one is a single screen.

Which buyer really made you money last year?

Answered by **Buyer profitability**

How much did contractors bill above the agreed rate?

Answered by **Leakage watch**

Where did the extra timber go this month?

Answered by **Excess material and wastage**

What runs out before the next delivery is due?

Answered by **Reorder planning**

Which orders will miss the ship date, and where are they stuck?

Answered by **Pending and PI status**

Which buyers are going quiet, and who pays late?

Answered by **Buyer health**

Can you prove where the wood came from and how it was treated?

Answered by **EUDR and wood treatment records**

Who changed that entry, and when did they change it?

Answered by **Audit trail and OTP log**

The answers are already in your factory. OPAMS puts them on one screen.

Win the order. Prove the wood.

BUYERS

Fair planning and presentations

Shortlist pieces per fair or buyer, then print item tags and price lists and send the buyer a PPT in 5 minutes, not a weekend.

Know which buyers to chase

Buyer health shows who is growing, who has gone quiet and who pays late. Follow-ups after every visit have an owner.

PI to container in one flow

Items, prices, CBM and ports on the PI, then shipment schedules, containers and the export invoice.

Ship dates you can keep

PI status and pending reports show, item by item, what is made and what is stuck, before the buyer asks.

WOOD

Your staff get more done, with less desk work

Wood receiving. Truck measurements worked out at the gate, not over a day of calculation.

Buyer documents. PPTs, price lists and tags made from the item records.

Reports. Ready when asked, instead of compiled by hand at month end.

EUDR and chain of custody

Trace each shipment back through batches and suppliers to the wood that went into it. Buyer and EUDR questions get answered from records, not memory.

Long wood cut short

See where long, costly timber was cut down for small parts, and what that did to your yield and cost.

Seasoning and treatment on record

Chambers, schedules, moisture and chemical readings with photos, ready for any buyer audit.

Wood yield

Timber bought against timber used in finished pieces, by batch and supplier.

Every piece has an owner, a stage and a tag

01	02	03	04	05	06
Timber received	Seasoned and treated	Cut and issued	Made by stage	Quality checked	Packed and shipped

Multiple processing units Wood, iron, marble and upholstery production, each unit with its own stages, stock and output, controlled from one place.

PRODUCTION AND PEOPLE

Tasks by item and stage

Work goes to contractors and teams per item and process, with job cards, cutting sheets and floor tags printed from the order.

Contractors paid for finished work

Task bills come from completed tasks at the agreed rate list. Any change needs an OTP and stays on record.

Team output and monthly production

Daily output by team and monthly production reports by unit, so slow lines show up while there is still time to act.

On-roll employee performance

Output and quality for each salaried worker over time, for fair reviews and the right person on the right job.

Reduce employee dependency

Swatch recipes, packing reports, CAD files, BOMs and rate lists live with each item, not in one person’s head or phone. When someone leaves, the know-how stays.

QUALITY AND REWORK

Top defect analysis

The defects that cost you most, by item, stage and contractor, so you fix the cause, not the piece.

Rework analysis

Rework summary and details: why it happened, who did it and what it cost, charged into item costing.

Evidence for buyers

QC with photos, buyer complaints and gauge calibration, tied to the order and item.

Keep the money you already earned

Margins in furniture export are lost a little at a time: a rate here, a plank there. OPAMS looks for those leaks every day, so you don't have to rely on luck to find them.

Leakage watch

Flags it, totals it, names who

Excess material by contractor. Who took more than the job needed.

Bills paid above rate. Contractor bills over the rate list.

PO price jumps. Suppliers charging more than last time.

Cancelled and backdated. Entries changed after the fact.

Wastage control

Wastage per material and item against the allowed rate, and exactly where it goes over.

Material reorder planning

Stock runway against supplier lead time, a ready buy list, and slow stock that has not moved in six months.

Material held to the BOM

Every issue is compared with what the item should use. Breaches show up the same day, not at year end.

Live stock in every warehouse

Group stock, stock audits and store activity. Goods received against PO and challan, never more than is due.

True cost and margin

Material, labour, rework and overheads per item. Actual margin per invoice and per buyer, after the container sails.

You sign off what matters

Payments and bill changes need an OTP. Permissions by person and page, and supplier performance on record.

Built for export houses, not adapted for them

On the floor, not just in the office

Supervisors on a phone, managers on an iPad, accounts on a desktop, and a simple Lite app for contractors. Photos, readings and tags go in where the work happens.

Speaks your language from day one

Multiple processing units and wood, iron, marble and upholstery production in one system. PIs, CBM, challans, BOMs, seasoning chambers, rate lists and containers are built in, not bolted onto a generic accounting tool.

Proven in working factories

OPAMS runs orders, contractors and costing every day at furniture export houses, including JC Antiques.

Getting started

1

A walkthrough on one of your own orders

2

Your items, BOMs, suppliers and contractors set up

3

Go live unit by unit, with your team trained on site

See your own factory in OPAMS

Bring one real order. We'll show you its cost, its leaks and where it is on the floor.

Best suited for export houses with ₹20 crore+ turnover

Pricing depends on your units and users. Ask us for a quote.